

# Allison Anthony

## Consulting Principal

Bachelor of Commerce

Bachelor of Laws



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## Areas of expertise

Real Estate  
Major Projects  
Government  
Joint Ventures & Partnerships  
Public and Private Tendering  
Business Structuring  
Commercial & Business Law  
Mining and Resources  
Estate Planning

## Previous engagements

Clayton Utz  
Malesons Stephen Jaques (now King & Wood  
Malesons)



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## Overview

Allison is a highly experienced commercial real estate lawyer who, prior to joining Nexus, was a Senior Associate at a top-tier firm in Sydney. Allison has particular expertise in public and private sector property transactions, property disposals, acquisitions and leasing, property development and finance, joint ventures and partnerships, planning agreements, project structuring and procurement and probity processes.

Allison has acted for a range of clients including the Barangaroo Delivery Authority, Sydney Olympic Park Authority, NSW Office of Environment and Heritage, Housing NSW, NSW Department of Planning, City of Sydney, Sydney Water, EnergyAustralia, St Vincent's Hospital Sydney, Mirvac and Brookfield Multiplex.

## Expertise

### Real Estate

Providing legal and strategic advice to property developers, investors, corporate groups, national builders, landlords, tenants and government departments and agencies in relation to real estate. With in-depth knowledge and hands on experience, Allison is able to develop pragmatic, commercial and timely solutions that enable her clients to realise commercial success.

### Major Projects

Allison has worked on major infrastructure and development projects throughout South-East Australia over the previous decade. Allison has advised clients on all aspects of major projects and property development, ranging from public tender and procurement, through to contract negotiation and eventual sale of the project.

### Mining & Resources

Allison works closely with major mining and resource clients providing effective legal and strategic advice. She has experience in contract interpretation, drafting and negotiation including complex land acquisition and access agreements to name a few, and understands the importance of balancing commercial demands with the sensitive requirements of public authorities, the general public and media.

### Corporate & Commercial

Allison has acted on a wide range of corporate and commercial transactions including sale of business, corporate and project equity arrangements, agency and consultancy agreements, joint ventures and partnerships. Allison's appreciation of commercial drivers is invaluable in assisting her clients to formulate and implement a strategy to achieve corporate and commercial success.

## Career Highlights

### Procurement and development of Barangaroo South

Allison acted for the Barangaroo Delivery Authority in connection with the procurement and development of Barangaroo South. Being Sydney's most significant urban renewal projects, Allison advised in relation to all facets of the procurement and delivery phases of the project, including drafting, negotiating and finalising the project documentation.

### Strategic land acquisition for major mining client

Successfully finalised a complex and strategic land acquisition arrangement for a major mining client that required detailed negotiation and drafting.

### Corporate restructure, equity injection & partnership dissolution

Advised a large natural resources client on all aspects of a corporate restructure which involved a third party investor contributing equity and the dissolution of an existing partnership arrangement.

### Negotiation of land access agreement with a public authority

Acted for a significant client in relation to the negotiation and documentation of a land access agreement with a public authority (including the grant of a number of easements).