

Alan Prasad

Partner

Bachelor of Laws



Email: avp@nexuslawyers.com.au
Telephone: +61 (2) 9016 0141

Areas of expertise

Corporate & Commercial
Commercial Agreements
Mergers & Acquisitions
Business Structuring
Dispute Resolution
Employment
Intellectual Property
Franchising

Overview

Alan is one of the partners managing Nexus' central office. He is a highly experienced and well respected corporate and commercial lawyer bringing 17 years' experience in private practice, working with clients across Australia, Singapore, New Zealand and the South Pacific. He is the former head of Australian Lawyers Network, which merged with Nexus in 2016.

Alan is passionate about providing SMEs, national and international companies practical, commercially driven solutions to every facet of modern business and regulatory compliance and regularly advises companies in strategic acquisitions, business succession and dispute resolution.

Expertise

Alan has extensive experience in all aspects of corporate and commercial law. His practice includes transactional negotiating, drafting commercial agreements, reviewing and advising on complex contracts and commercial disputes.

Alan is a trusted legal advisor to regular clients across a range of industries, including mining and resources, casino and gaming, retail and hospitality, education (tertiary and higher education), medical and dental, insurance, professional services, financial and industrial services.

Alan has extensive experience in mergers, acquisitions, IPO's corporate/business structuring, competition and consumer law, employment, intellectual property, regulatory and compliance, franchising, risk management and complex litigation.

Career Highlights

Major Projects - Mining

Acting for Indian companies entering into a joint venture with an Australian private company to acquire 50% ownership in coal tenement in Bowen Basin, Queensland.

Major Projects - Retail

Acting on the development of a shopping centre in New South Wales including corporate joint venture structuring behind the acquisition, capital raising, turnkey development agreements and related construction contracts, funding and leasing agreements.

Corporate & Commercial

Acting for an ASX listed company on the demerger of a number of its Australian based business activities into a new company, including all of its Australian based assets.

International Investment - Finance

Acting for a finance company from New Zealand on its entry to the Australian market as a new finance company. Negotiation and documentation of all of the entity creation and relationship documents, establishment of lending documents and policies, and compliance with regulatory requirements.

Disputes

Acting for a Registered Training Organisation in Sydney with over 3500 students in successfully appealing the decision of Australian Skills Quality Authority to reject the addition of further courses on the RTO's scope.

