

# Gene Goodsell

## Consulting Principal

Bachelor of Business (Accounting)  
Bachelor of Laws (Honours)  
Graduate Diploma of Legal Practice  
Graduate Diploma in Tax Law  
Masters of Laws (Tax) – in progress  
Fellow of the Taxation Institute of Australia



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## Areas of expertise

Taxation Law  
Private Client Practice  
Business Structuring  
Trust Law  
Superannuation  
Estate Planning

## Professional memberships

The Law Society of New South Wales  
The Tax Institute of Australia  
The International Tax Planning Association  
The International Fiscal Association

## Previous Engagements

KPMG  
Minter Ellison



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## Overview

Gene was admitted to practice in New South Wales in 2005 and specialises in taxation and private client services (trust law, superannuation and estate planning). He provides advice to other lawyers who appreciate the tax savings and risk mitigation that a tax lawyer provides, as well as to accountants, financial advisers, investment advisers, private bankers, personalities and corporates of all sizes.

Gene practiced as a tax lawyer at Minter Ellison and KPMG, and has experience in all industries, especially financial services. He can also provide tax advice pertaining to a document, transaction or scenario. This includes providing structuring advice and legal opinions. Furthermore, Gene can amend legal documentation so that it incorporates appropriate tax language, as well as drafting documents (including share sale agreements and trust deeds).

## Expertise

### Dealing with the ATO

Gene has experience assisting taxpayers with matters before the Administrative Appeals Tribunal and Federal Court.

Gene can make submissions to the ATO including:

- responses to position papers;
- objections;
- voluntary disclosure letters;
- private ruling applications.

Gene also has experience negotiating with the ATO during tax office investigations, reviews and audits.

### International Tax & Transfer Pricing

Gene has extensive experience in international tax and transfer pricing. This includes structuring and advice with regards to Australian and foreign tax laws and international tax treaties. Nexus advises domestic and foreign based businesses, as well as private clients with minimising their tax.

The ATO and foreign tax authorities may assess significant penalties if they discover that taxpayers are using favourable pricing structures with related entities that are not at arm's length. Nexus are able to assist taxpayers with services such as negotiating Advance Pricing Agreements and advice on establishing arm's length pricing.

### Mergers & Acquisitions

Gene has structuring, documentation review and due diligence experience in numerous areas including:

- demergers;
- employee share plan advice;
- capital raisings;
- private equity.

### Real Estate

Areas of practice to REITS, international property investors, property developers and construction companies include:

- income tax;
- CGT; and
- indirect tax (including land tax).

### Employment

Gene's expertise includes:

- payroll tax;
- superannuation;
- employment share schemes;
- termination;
- redundancies;
- remuneration packaging;
- contractor arrangements.

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## Transactions

Gene can assist with transactional matters including:

- infrastructure & real estate development projects;
- private equity;
- capital raisings;
- financial products;
- joint ventures;
- demergers; and
- mergers.

## Financial Services

Gene can advise on banking and finance matters including:

- debt instruments;
- financial arrangements;
- refinancing;
- debt restructuring;
- securitisation arrangements; and
- lease financing.

## Indirect Taxes

Gene can review documents, draft GST clauses, provide advice and structuring services. He can also resolve disputes and apply for private rulings. Gene can also provide land tax and stamp duty advice.

## Private Client

Private Client Services encompass many aspects of law relating to legal issues faced by high net worth individuals and families, privately owned companies, charitable organisations and sports / entertainment personalities.

This includes:

- domestic and international tax law advice;
- tax structuring using offshore financial centres;
- creation / review of global business & asset holding structures;
- intergenerational wealth & succession planning;
- asset protection / restructuring counsel;
- the provision of estate planning advice;
- trust law advice and documentation; and
- superannuation (including SMSFs).

Nexus Law Group has the legal personnel and expertise to handle all your private client needs so that you do not need to seek additional counsel. It is crucial for us to develop a deep understanding of your business and legal requirements so that we can address all of your issues in a comprehensive and thoughtful manner.

## Career Highlights

- Acted on behalf of a prominent Australian businessman with regards to the tax implications of his investment in the Venetian Casino in Macau.
- Acted on behalf of a large Australian superannuation fund with regards to the tax implications of their investment in the SemperMacro Hedge Fund (\$US 1.5 billion AUM).
- Drafted a trust deed for Macquarie Bank which was to provide for the survivors of a natural disaster.
- Acted for Southcorp regarding its hostile takeover by Fosters (tax advice).
- Acted on a transfer pricing matter for BP.
- Acted on the longest tax case in Australian history – Spassked Pty Ltd v Federal Commissioner of Taxation.