

Mark Smith

Consulting Principal

Bachelor of Laws
MBA (Hons)



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Areas of expertise

Corporate / Commercial
M&A
Corporate finance
Projects
Commercial property
IP/IT

Previous Engagements

Minter Ellison Legal Group
ANZ Lawyers

Overview

Mark practices as a commercial lawyer throughout Australia and New Zealand. He specialises in providing commercial legal services to business and private clients in both countries. Mark has 40 years of experience and has acted as managing partner of legal firms, including a Minter Ellison Legal Group firm.

Expertise

Marks' areas of practice include:

- Corporate and commercial legal matters
- Negotiating and implementing complex contracts
- Project managing and leading complex acquisitions and other projects
- Capital raisings and finance
- IPO's, cash issues and dealing with the ASX and NZX
- Mergers and acquisitions including due diligence
- Competition law issues
- Establishment of foreign legal entities
- All aspects of the law relating to corporations, partnership and trusts
- Creating tax efficient structures
- Advising on trans-Tasman legal matters
- Drafting outsourcing and supply agreements
- Solving legal issues relating to international trade
- Commercial property
- Franchising law
- Dispute resolution by negotiation and mediation
- Intellectual property
- Information technology law
- Corporate recovery and insolvency
- Advising boards of directors

