

Mark Foy

Consulting Principal

Bachelor of Law – QLD University of Technology
Master of Laws – QLD University of Technology



Email: mrf@nexuslawyers.com.au
Telephone: +61 (7) 3182 3475

Areas of expertise

Real estate - transactions & due diligence,
subdivisions & community title schemes
Titling structures
Body Corporate Law
Leasing & tenancy advice
Real estate law advisory

Previous engagements

K&L Gates
Dibbs Barker
Coles Myer Limited



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Overview

Mr Foy has more than 20 years' experience advising on all aspects of complex real estate projects and transactions. He has extensive experience advising on community title and land subdivisions, the sale and purchase of developed commercial real estate, retail centres, industrial properties and related due diligence.

Mr Foy has a special interest in real estate projects and retail centres. He has also completed significant work advising clients on industrial, retail and commercial leasing transactions.

His experience working in-house for Australia's leading retailers has provided him with a commercial approach to advising his clients.

In addition to his private practice experience, Mr. Foy spent more than six years as the senior in house property counsel for Coles Myer Limited. In that role he managed the in-house real estate legal practice and provided advice to the company's middle management and senior leadership. He has also held various positions at domestic and international firms.

Career Highlights

- Acting for Australand Limited on projects at Portside Hamilton, Hope Island, Kangaroo Point and Burleigh Heads.
- Advising major listed property developers and private developers and packagers on complex real estate projects.
- Acting for Alba Capital Partners Pty Ltd on packaging design and delivery of the Pharmaceutical Australia Centre of Excellence — University of Queensland Pharmacy Building, Dutton Park.
- Acting on leasing and general advisory matters in transport and aviation sectors.
- Acting for Royal Flying Doctor Service on the relocation and redevelopment of its Cairns Base.
- Acting for Queensland Sports Aircraft Club Inc on the development and ground leaving of a 30 hangar air park at Kilcoy Airfield.
- Providing pro bono advice to Watts Bridge Memorial Air Field Inc on Council rates and charges matters.
- Advising on broadacre undeveloped land sales and land subdivisions.
- Acting -North Broken Hill Peko Limited on the sale of Springfield to Mur Group.
- Providing body corporate advice on various matters.
- Acting for a residents group at Noosa Springs.
- Advising private clients on the sale and purchase of developed residential, commercial, retail and industrial properties.
- Advised Bledisloe Property on the acquisition and due diligence aspects of Hope Harbour Marina, Hope Island.
- Acting on commercial office, telecommunications, industrial and retail leasing transactions for Macquarie Country Wide Retail Trust (now Charter Hall Retail REIT), Metcash Trading, Crown Castle Limited and Coles Supermarkets.
- Advising listed corporations on real estate related merger and acquisition and capital raising transactions, including complex due diligence and transaction implementation.
- -Advising Coles Myer Limited on all real estate procurement, divestment and management nationally for all Coles Myer Limited brands
- Managing litigation and dispute resolution matters for Coles Myer Limited including disputes with major landlords, property developers and building contractors.
- Acting on new site acquisitions for new stores and shopping centres, shopping centre development, including construction contracts, consultant agreements, letting agent appointments, management agreements, major and minor tenancy letting and leasing agreements.
- Advising on new store fit outs and refit of existing stores.
- Advising on the acquisition of existing retail businesses, sale of existing retail businesses, lease portfolio administration for all Coles Myer Limited businesses including Coles supermarkets, BI-LO supermarkets, Target, K-mart, Liquorland, Officeworks, Myer and Mega Mart.