

# Narin Xavier de Saini

## Consulting Principal

Bachelor of Laws  
Graduate Diploma of Legal Practice  
Bachelor of Arts



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## Areas of expertise

Corporate & Commercial Law  
Mergers & Acquisitions  
eCommerce  
Technology  
Financial Services  
International Transactions

## Overview

Narin delivers a mix of business experience and commercial and corporate legal expertise to multinational organisations, public and private corporations and startups.

His clients operate in diverse industries, including financial services, technology, eCommerce, education, consumer goods, professional services, real estate, construction and digital agencies. He also represents innovative businesses looking to bend or disrupt the established status quo.

He has been commended for his commercial and proactive approach, as well as his leadership during transactions. Clients also benefit from his ability to implement technology solutions to streamline their legal processes.

He has private and in-house experience and provides general counsel services to emerging and multinational companies, giving him an insight into the business, operational, financial and legal needs of clients.

## Expertise

### Mergers and Acquisitions

Narin focuses on mergers and acquisitions with deal values between \$1 million and \$200 million.

He has acted in transactions involving all of the top-tier law firms, listed and unlisted public companies and closely-held corporations.

He is adept at working on time-sensitive deals, and is known for his patience and drive in dealing with commercial roadblocks, regulatory issues and multiple stakeholders.

### Technology and eCommerce

From health tech to augmented reality to SaaS offerings, Narin has a particular interest in technology and eCommerce ventures.

In an uncertain and competitive environment, Narin has a knack for finding forward-looking and nimble solutions to new ventures and shifting objectives.

His clients include Silicon Valley award-winning and high-growth startups. He has also negotiated contracts involving international seed and venture capital investors and global companies, such as Vodafone and medical research institutes.

### Financial Services

Narin has acted for financial services, credit and registrable superannuation entity licensees and representatives. This includes financial planning dealer groups, independent licensees, trustees and national award-winning boutiques.

Working with clients' compliance and executive teams, he supports day-to-day business needs, such as employment issues and negotiating agreements, and provides strategic and legal support for joint ventures, sales and acquisitions.

### International

With experience in Singapore, Australia and New York, Narin is comfortable with international landscapes and issues. He is also a New York attorney.

He has helped businesses expand internationally, enter regulated foreign markets, build joint ventures and negotiate cross-border transactions and disputes.

The United States of America, United Kingdom, United Arab Emirates, Indian subcontinent, Singapore, Malaysia and China are all on the list of countries that Narin has helped his clients penetrate or do deals in.

