

# San Shim

Lawyer | Legal Projects & Secondments Director



## Contact Details

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## Qualifications

Bachelor of Laws

## Areas of Expertise

Management Consulting  
Legal Resourcing &  
Project Management  
Corporate & Commercial Law  
Employment Law

## Previous Engagements

KPMG

Department of Defence

## Professional Memberships

Law Society of NSW



[www.nexuslawyers.com.au](http://www.nexuslawyers.com.au)

## Overview

San has enjoyed a unique multi-disciplined career, spanning over 18 years in professional services as a management consultant, commercial director and a lawyer. San joins Nexus Law Group after having spent five years with KPMG to combine his legal and commercial expertise to continue to work with his clients as a genuine trusted advisor.

In his leadership roles, San has successfully executed and delivered several strategic initiatives for clients over the past five years. He has delivered management consulting expertise in Legal, Human Resources and Talent Management and has helped clients of varying sizes across APAC, EMEA and The Americas.

San has a genuine passion for providing legal services in a holistic manner. His client-centric approach is keenly focused on delivering tangible outcomes and scalable solutions for his clients.

Nexus appointed San to lead its Corporate Secondments and Legal Project Management division, Nexus Expedite. Through Nexus Expedite, San partners with clients to procure relevant legal resources as and when required, allowing businesses to scale up their legal capability and capacity to meet internal customer demands.

## Expertise

### Legal Projects & Secondments

San is experienced in leading and implementing targeted operating model strategies to help improve in-house legal services. Through his strategic approach, he helps organisations improve the delivery of legal services to their internal business functions. He delivers this improvement by helping re-engineer work processes, define skills gaps and develop improvement roadmaps.

### Corporate & Commercial / Employment Law

San's legal experience crosses several aspects of corporate and commercial work, including: drafting, reviewing, negotiating and advising on complex agreements and commercial disputes.

San also manages Employment Law matters for his clients and has resolved complex legal issues such as workplace investigations, negotiating the terms of employment contracts and employer/employee dismissal advice.

## Career Highlights

- Spearheaded KPMG Management Consulting division's adoption of utilizing specialist independent contractors by establishing the Contingent Workforce Practice and grew this capability nationally across the firm. San personally grew a contingent workforce portfolio of 40 consultants nationally and delivered approximately \$2.1M divisional revenue for FY19.
- Established KPMG Law's Flexible Legal Resourcing ("FLR"). This capability was to enable clients to easily connect via a bespoke client/customer portal and engage high-calibre lawyers for their immediate requirements on a contingent basis. Successfully delivered secondments to clients across Investment Banking, Financial Services and Government.
- Led the global risk management project and developed and implemented policies and procedures with full endorsement and sponsorship from global risk committee to ensure sustainability, independence and regulatory compliance as a global benchmark to serve enable the global replication and rollout of secondment business models.
- Successfully restructured the shared services function from top-down (C-suite to middle management) of an ASX corporation.